



# OILFIELD SERVICES PARTNER

We simplify property tax complexities to drive your success. Our end-to-end ad valorem expertise creates value through process-driven efficiencies.

## Our Services Include:



Exemption and incentive analysis, maximization and support



Obsolescence studies to identify outdated and underutilized tools



Inventory taxability studies to review slow-moving and obsolete inventories, as well as in-transit items



Taxability analysis to identify items offshore and in interstate waters or off-site property



Valuation analysis to account for market fluctuations influenced by oil and gas markets and third-party drilling expenditures



Useful life studies to analyze tool usage data to determine the lifespan of custom and bespoke items in the marketplace



## Qualified Expertise



### Jeff Glasspool, CMI

Managing Director, *Houston, TX*

Jeff brings extensive expertise in tax minimization, including appeals, audit defense, litigation management, asset valuation, depreciation and obsolescence analysis, exemption strategies, pollution control review, and equity analysis. He specializes in complex properties in upstream oil and gas, oilfield services, and heavy manufacturing.

## Client Successes

- \$2.5M tax savings through an annual obsolescence review for a client in Texas
- \$575k tax savings through an asset taxability analysis and consulting position for a client in Oklahoma
- \$850k tax savings through an inventory taxability study for a client across Louisiana and Texas
- \$1.8M tax savings through useful life studies and ghost asset analysis for a Texas client

***We provide unparalleled client service, with a focus on growing relationships, empowering our people, and delivering results.***

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